



MATERIAL HANDLING RATES

Archery Trade Association

INDIANA CONVENTION CENTER | Indianapolis, IN

January 11 - 13, 2023

1191470123

Please review the following rates and place the applicable rate on the Material Handling Authorization form on the following page.

Ship Roundtrip with Shepard Logistics and receive a 10% discount on Material Handling*

*Discount does not apply to shipments over 10,000 lbs. Roundtrip SLS shipping is required to qualify for discount. (35572)

Shipments between 0 - 5,000 lbs.

TYPE	ADVANCED	DIRECT
Crated	\$70.35 <small>35600</small>	\$75.85 <small>35601</small>
Special Handling	\$91.05 <small>35602</small>	\$98.65 <small>35603</small>
Uncrated	n/a	\$113.70 <small>35605</small>

Shipments between 10,001 - 12,000 lbs.

TYPE	ADVANCED	DIRECT
Crated	\$57.15 <small>35600</small>	\$60.40 <small>35601</small>
Special Handling	\$74.30 <small>35602</small>	\$78.45 <small>35603</small>
Uncrated	n/a	\$90.45 <small>35605</small>

Shipments between 5,001 - 7,000 lbs.

TYPE	ADVANCED	DIRECT
Crated	\$63.85 <small>35606</small>	\$66.40 <small>35607</small>
Special Handling	\$83.10 <small>35608</small>	\$86.35 <small>35609</small>
Uncrated	n/a	\$99.70 <small>35611</small>

Shipments between 12,001 - 15,000 lbs.

TYPE	ADVANCED	DIRECT
Crated	\$55.30 <small>35606</small>	\$58.45 <small>35607</small>
Special Handling	\$71.85 <small>35608</small>	\$75.98 <small>35609</small>
Uncrated	n/a	\$87.70 <small>35611</small>

Shipments between 7,001 - 10,000 lbs.

TYPE	ADVANCED	DIRECT
Crated	\$61.45 <small>35612</small>	\$63.95 <small>35613</small>
Special Handling	\$80.05 <small>35614</small>	\$83.10 <small>35615</small>
Uncrated	n/a	\$95.90 <small>35617</small>

Shipments between 15,001 + lbs.

TYPE	ADVANCED	DIRECT
Crated	\$50.40 <small>35612</small>	\$52.10 <small>35613</small>
Special Handling	\$65.35 <small>35614</small>	\$67.75 <small>35615</small>
Uncrated	n/a	\$78.15 <small>35617</small>

Single pieces weighing more than 5000 pounds CANNOT be accepted at the warehouse. Loose, easily damaged, uncrated, or blanket-wrapped shipments should be shipped directly to the show site.

If you have any questions about material handling, please contact Shepard Customer Service department.

Only Shepard personnel are allowed to operate mechanical equipment. We understand that your calculation is only an estimate. Invoicing will be calculated from actual certified weight ticket or reweigh ticket on inbound material handling receiving report. Adjustments will be made accordingly. Any adjustments to charges must be made at show site. Acceptance of said terms and conditions will be construed when any of the following conditions are met: This Material Handling Agreement (MHA) is signed; Exhibitor's materials are delivered to Shepard's warehouse or to an event site for which Shepard is the Official Show Contractor or an order for labor and/or rental equipment is placed by Exhibitor with Shepard. Please be aware that disposal of exhibit properties is not included as part of your material handling charges. Please contact Shepard for your quoted rates and rules applicable to disposal of your exhibit properties. **All Material Handling charges are billable and will be charged to the credit card on file.**

COMPANY NAME: _____ BOOTH NUMBER: _____

CONTACT NAME: _____

EMAIL ADDRESS: _____



Email completed form to: orders@shepardes.com

shepardes.com



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Ship Roundtrip with Shepard Logistics and receive a 10% discount* on Material Handling

* Discount does not apply to shipments considered small package, local deliveries, "Light Weight" shipments, or shipments over 10,000 lbs. Roundtrip SLS shipping is required to qualify for discount. (35572)

What is Material Handling? Material Handling is the unloading and delivery of exhibit freight to the exhibitor's booth on the show floor, the storage of empty containers, the return to booth for packing, and the loading back onto the exhibitor's outbound carrier. This is an automatic service and is billed based on weight. This service, whether used completely or in part, are billed as a package.

How to Calculate Material Handling Services The following services whether used completely or in part are offered as a package. When estimating weight, round up to the next 100 lbs. For example: 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = \$ Amount or minimum charge, whichever is greater.

Standard Material Handling Rates All rates are per 100 pounds with a 200 pound minimum charge. Certified weight tickets are required on all shipments.

Blended Rates The rates stated are blended to include overtime based on the schedule at publication. Changes in schedule or if your carrier delivers your freight outside of published hours may result in additional fees. Please see Material Handling page for a complete listing of all possible charges.

Please place the applicable rate from previous page in the corresponding column.

Advanced Warehouse Shipments**

** Single pieces over 5000 pounds, machines or uncrated items cannot be accepted at warehouse.

FIRST DAY FREIGHT CAN ARRIVE: Wednesday, December 8, 2021

LAST DAY FREIGHT CAN ARRIVE: Thursday, December 30, 2021

ITEM	WEIGHT		PRICE/CWT (FROM PREVIOUS PAGE)	TOTAL
Crated		X		
Special Handling		X		

Direct to Facility/Show Site Shipments***

*** Large pieces of machinery and uncrated shipments can be accepted at show site.

FIRST DAY FREIGHT CAN ARRIVE: Wednesday, January 5, 2022

ITEM	WEIGHT		PRICE/CWT (FROM PREVIOUS PAGE)	TOTAL
Crated		X		
Uncrated		X		
Special Handling		X		

Other Material Handling Services

CODE	ITEM	QTY		PRICE	TOTAL
35490	Banding Service Per 4x4 Skid/Pallet		X	\$75.00	
35491	Shrink-wrap Service Per 4x4 Skid/Pallet		X	\$75.00	

TOTAL ESTIMATE	\$ _____
TAX (All tax rates are subject to change)	8.25%
AMOUNT DUE	\$ _____

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